



love natural
love you 

2017 Show Review

Headline stats from one of the most fully interactive, natural and organic show's on earth!



Visitors: **37,530**

9% increase on 2016



89% female

20% of visitors attended with children - these are not included in visitor attendance count as under 16s do not require tickets

Our Audience



90% bought products or services from exhibitors at the show; they came, they saw, they bought!



Visitors spend an average of 3hrs 44 mins at the show



Average household income: £55,554



They collectively spend £48.4 million on their lifestyle every year



98% of visitors will recommend a brand they saw/tried at the show

Visitor advocates extend the events direct reach by 1.4 million people

Exhibitors: 455

- 124 stands within Love Natural Love You
- 239 stands within Allergy & Free From Show
- 78 stands within Just V Show
- 14 stands within The Eat Smart Show

Official Partners Included:

Mindful
Chef



 The Lifestyle Library



"It's such a positively charged show, full of energy from the huge selection of creative brands and people who are interested in making natural healthier choices. It's a good place to make connections and new discoveries and although we came away pretty exhausted, we came away feeling happy - it's a good show!"

Angela Manton
Earth Conscious Limited

"We were amazed by the support, responsiveness, and the overall efficiency of your staff. Not only were we able to sell a lot of products and make profit (!!) but we also got to tap into a new customer base compile a huge emailing list (which is invaluable from a marketing standpoint) and get realtime feedback on our products. The show was a great opportunity for us to meet our customers and see how we can fine-tune our marketing communication as well. We think the mid/long-term impact will be even greater and converting the invaluable information we gained from the show to sales will be an exciting challenge for us"

Christine
Whamisa Skincare

Visitors came to the show interested in the following products...

Food 96%
Skin /body care 74%
Drink 68%
Hair care 51%
Make up / Cosmetics 44%
Lifestyle products 44%
Household 28%

Fitness and wellness activities interested in...

Yoga 55%
Meditation 45%
Pilates 41%



In Summary:

- 95% of people are more likely to buy a product they have seen or tried at the show, as opposed to learning about it on TV, newspaper, magazine, radio or website ad.
- The audience is large and influential visitors attend to source and buy products.
- Interactions at the show dictate where money is spent for the next 12 months.
- The shows are getting bigger each year and attracting more people, yet visitors continue to love each show more than the last!



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[@lovenaturalloveyou](https://www.instagram.com/lovenaturalloveyou)

We're expecting stands to be very popular following the success of this years show!

Get in touch with Carmen this week to reserve your preferred stand location.

Call 01442 289 922
Email: carmen@f2fevents.co.uk